

Background

Full Link Tech was founded in 2001 by a group of experts who wished to provide their skills and products to companies looking to enhance their power supply infrastructure. We are the sole UPS distributor of Socomec Innovative Power Solutions in Hong Kong and Macau. Over a decade, Full Link Tech provides professional technical services, selling and installing UPS systems in Hong Kong, Macau and China. Our head office is located in Remington Centre, No. 23 Hung To Road, Kwun Tong, Kowloon, H.K. Furthermore, our Macau office is opened recently.

Full Link Tech provides a wide range of services including planning, installation and technical support to uninterruptible power supplies (UPS) that provide high-quality power and reduce distortion and interruptions to the mains supply due to their power storage backup.

Annual Sales: Over 60 million Hong Kong Dollars

Total Employee: 35+

Mission and Vision

Our company was founded on three key values:

- Reliability
- Flexibility
- Quality

We constantly seek to create and maintain meaningful long-term business relationships. With this purpose, “Full Link” normally looks for the implementation of a single “Partner/Retailer” in every single Nation.

We commit that our services and products with high-quality power and reduce distortion and interruptions to the mains supply, and we will constantly look for new ways to provide value to clients through more innovation technologies.

Main Business, Products and /or Services

Full Link Tech is the sole distributor of Socomec Innovative Power Solutions in Hong Kong. Socomec is ranked among the top global companies producing Uninterruptible Power Supply Systems.

We are also authorized distributor for below products.

- GK Industrial UPS & Battery Charger System (Germany)
- ABLEREX Micro UPS System, Battery Monitoring System and Active Harmonic filter (exclusive)
- FIAMM Sealed Lead Acid Battery

Furthermore, we provide consulting service, design, installation and support services for UPS Systems. In order to maintain sustainable business growth, we endeavor to provide products with high quality, reliability, efficiency, safety, and environmental friendly as well as excellence maintenance service.

◆ Preventive Maintenance

To keep system running smoothly, routine inspection is carried out during a tenancy to ensure the system is being well cared for and that there are no maintenance or safety issues. Corrective action is taken promptly in case of internal failure of the units. Defect can be revealed by data report.

◆ Emergency Call Service

24/7 Technical support services are provided to cater any emergency system failure problem.

We also provide various preventive maintenance programs which customers can be subscribed according to their budgets.

Awards and Accolades

- Management System, Design and Provision of Electrical System Engineering has been assessed by AJA Registrars and registered against the requirement of
 - ISO14001:2004
 - ISO 9001:2008
- Certificate of Registration of Electrical Contractor of EMSD

Our Clients

Our clients come from various industries including data centers, hospitals, educational institutes, hotels, telecommunication industries, banks, public transportation, Government departments, entertainment industries, and airlines NGOs.

➤ **Data Center**

Data Communications Corporation

There are three large-scale data centers located in NTT Kwai Chung, Tai Po, and Tseung Kwun O. Government ITSD, PCCW, SingTel HK, Malaysian Air-line HK...etc.

It offers the best-in-class data center infrastructure, facility management and business continuity solutions for enterprises in the region. “Full Link” provides excellence support services for over a decade.

Data Center



➤ **Hospitals**

Pamela Youde Nethersole Eastern Hospital
Tung Wah Eastern Hospital
Ruttonjee Hospital, Grantham Hospital
Queen Mary Hospital
The Duchess of Kent Children's Hospital at Sandy Bay
Kowloon Hospital, Hong Kong Eye Hospital
Tseung Kwan O Hospital
North Lantau Hospital
Princess Margaret Hospital
Yan Chai Hospital, Alice Ho Miu Ling Nethersole Hospital
North District Hospital
Prince of Wales Hospital
Tuen Mun Hospital, North Lantau Hospital
Hong Kong Baptist Hospital
Hong Kong Sanatorium & Hospital

Hospital



➤ **Educational Institutes**

The University of Hong Kong
The Chinese University of Hong Kong
The Hong Kong Polytechnic University
The Hong Kong Institute of Education
Hong Kong Baptist University
City University of Hong Kong
Lingnan University
The Open University of Hong Kong
Hong Kong Shue Yan University
Vocational Training Council.

➤ **Entertainment Industries**

TVB Broadcasting Ltd
Metro Broadcast Corporation Ltd
Ocean Parks Hong Kong
Science Park
Macau Casinos
澳門松山電視台
SJM Holdings Ltd
Ocean Park
[Theme Park](#)



➤ **Telecommunication Industries**

PCCW (Pacific Century Cyber Works)

Motorola

Singapore Telecom

Smartone Vodafone HK

Telecom



➤ **Transportation**

MTR Corporation Limited

Macau Ferry Terminal

➤ **Government Departments**

EMSD (Electrical and Mechanical Services Department)

ICAC (Independent Commission Against Corruption)

OGCIO (Office of the Government Chief Information Officer)

The Treasury Immigration Department

➤ **Energy, Utilities and Natural Resources**

HK Electric

CLP Power Hong Kong

Town Gas

➤ **Satellite Telecommunications**

Asia Satellite Telecommunication Co., Ltd

APT Satellite Holdings Ltd

Our People

The key to our success is a resourceful and trusted team of more than 35 experienced and talented professionals as well as experts. Their hands-on experience in different industries speaks volumes about why our customers rely on us.

Our management group believes that the company's employees are its most important assets. We have created a norm of high level of employee commitment to the company and the employees' recognition that their future is closely tied to the performance of the enterprises. Besides recruiting competent and outstanding employees to each position, on-job training to those front line staffs cultivates a culture of continuous learning and development.

Seminars Participation

Full Link Tech participates in different seminars and conferences related to engineering or technology areas. Seminars are effective learning experiences. As a sponsor, seminar provides a platform to advertise our products and services in exhibition. We utilize this face-to-face meeting to attract various potential customers. It's one of the best branding strategy gives our company a major edge in increasingly competitive markets. We participated below organizers in the past.

Data Center Dynamics Ltd.

It gathered the people, processes and technology necessary to execute a world class data center strategy under one roof. Attendees in majority responsible for the direction, tactical management, and operational implementation of their data center strategy.

The Hong Kong Institution of Engineers (HKIE)

It organized Engineering Week, includes a series of programs promoting engineering in community and enhance co-operation amongst the industry, the academics, the Government and the HKIE.

The Institution of Engineering and Technology Hong Kong

The Annual Power Symposium serves as a forum for professional engineers and academics to exchange ideas and to share experiences on the latest technological developments in power systems, building electrical services and energy utilization.

Electrical and Mechanical Services Department (EMSD)

It arranged technology seminars each year for their staff to keep up-dated development in engineering and technology related areas.

Data Center Dynamics Conference in 2013



Data Center Dynamics Conference earlier



Full Link Tech as Gold Sponsor of the Institution of Engineering and Technology Hong Kong in 2012





General Engineering Manager on behalf of company to get Gold Sponsor Cert. for supporting



As Gold Sponsor of the Hong Kong Institution of Engineers in 2012



Photos taken in various seminars





Prosperity Development in Macau in the future

Published by mass media at the end of 2013, Our General Manager and Supplier Representative were invited to be speakers in a continuing vocational training course for in Macau, which was jointly launched by two major local engineering institutions IEEE and SOE. As many major engineering projects are put forward to form the development blueprint to facilitate the long-term development, it needs to strengthen manpower training to meet the great demand of UPS system for steady power supply. Besides the lecture, manufactory visit of an important component-industrial battery in Wuhan was held for those trainees to know more its' production and testing process. Moreover, enquiry from potential clients in Macau is increased after press released.

News from Macao Daily:

http://www.macaodaily.com/html/2013-11/24/node_42.htm

